



AUG 16TH, 2023



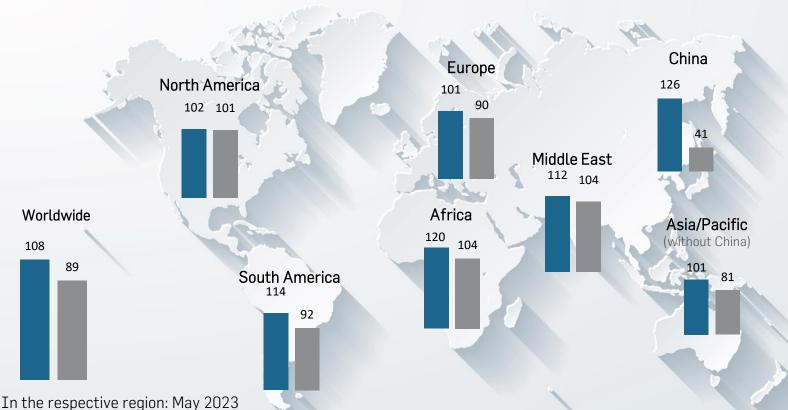
# AVIATION HIGHLIGHTS GROWTH CONTINUES – LONG-TERM FORECASTS CONFIRMED

- Global recovery of traveling demands continues
- Positive market feedback after Paris Air Show
  - 1,300 new aircraft orders
  - Order backlog from Airbus and Boeing risen to 12,922
  - Approximately 42,000 new and efficient aircraft required by 2042
  - Significant rate increase for all aircraft models
- Complex supply chain environment in the next 2-3 years
- CO<sub>2</sub>-neutral flying in the focus of airlines, OEMs and the supplier industry

## GLOBAL RECOVERY OF AVIATION

Intercontinental: May 2023

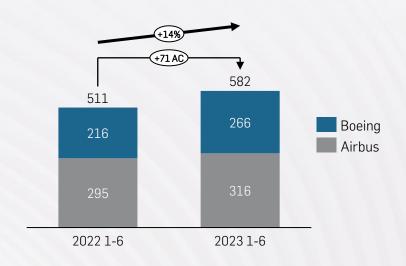
DEVELOPMENT OF AIR TRAFFIC BY REGION [IN %, COMPARED TO 2019]



## AIRBUS & BOEING

## FACC

## DELIVERIES AND CUSTOMER ORDERS INCREASE

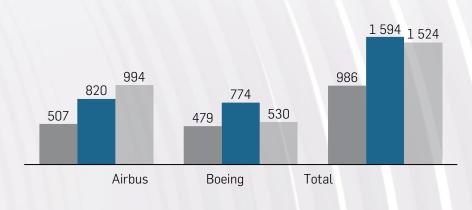


#### **Deliveries 2023 1-6:**

> **TOTAL:** 450 AC (+50 AC / +13%)

> **AI**: +9 AC (+4%)

> **BCA:** +41 AC (+25%) driven by B737 MAX output



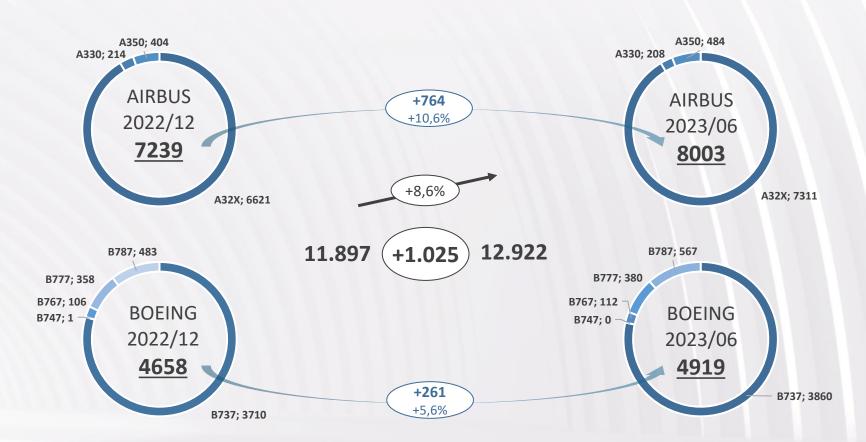
#### Net Orders 2023 1-6:

**TOTAL:** 1524 AC or 95% of total 2022

**INFO:** Major orders at Paris Air Show

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# CUSTOMER STABILITY POSITIVE SIGNAL WITH FIRM ORDERS

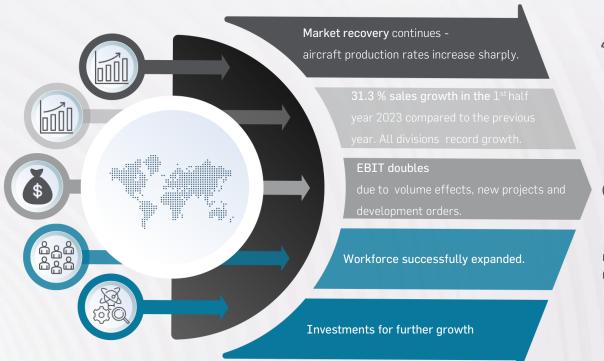




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## STRONG GROWTH

## DEVELOPMENT OF ALL BUSINESS SEGMENTS AS PLANNED





**EUR 400 million**Increase in firm order backlog



EUR 354.7 million Group sales



**EUR 14.9 million** Operating EBIT



**192** additional employees added to support ramp up



**EUR 20 million investment** for expanding of Plant 6

# POSITIVE MARKET DEVELOPMENT FACC BENEFITS FROM SUSTAINED GLOBAL MARKET GROWTH

FACE

- Positive development of all aircraft models
- Rate ramp-ups across existing products
- Increased demand for medium and longhaul aircraft
- Urban Air Mobility is progressing towards certification and EIS. New projects with Archer are progressing as planned.



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## EXPANDING CAPACITIES

## EUR 20 MILLION INVESTMENT FOR EXPANDING PLANT 6

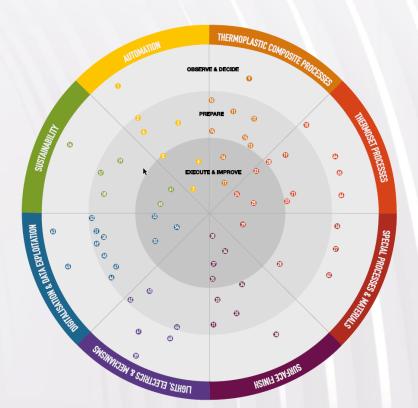


- Phase 2 of the Plant 6 / Zagreb expansion launched
- Tripling of the production areas, one additional office block
- Completion by June 2024
- Further insourcing of services currently still being purchased
  - Additional expansion of service capacities (IT, engineering, purchasing management) to support FACC's central functions.

## FACC LIGHTWEIGHT-SOLUTIONS

## OUR R&T PROJECTS ARE SUPPORTING AVIATION SUSTAINABILITY TARGETS

- Comprehensive and continuous monitoring of future technologies in the aerospace industry
  - 8 strategic research segments
  - +60 technologies which are currently being developed for series production or tested for application.
- FACC named Austria's most innovative company in the aviation industry by the Institute for
   Management and Economic Research (IMWF)





## REVENIUES AND EBIT

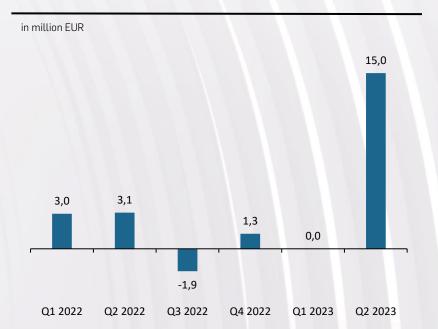
RESULT INCREASE COMPARED TO THE PREVIOUS YEAR INCLUDES ONE-OFF EFFECTS

### Revenues development

in million EUR



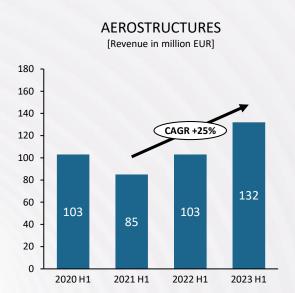
#### Reported EBIT development

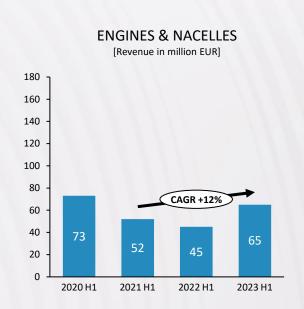


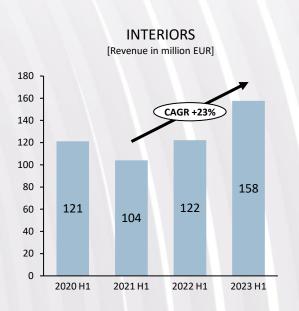
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# DEVELOPMENT OF THE DIVISIONEN ALL BUSINESS SEGMENTS GROW IN LINE WITH THE MARKET



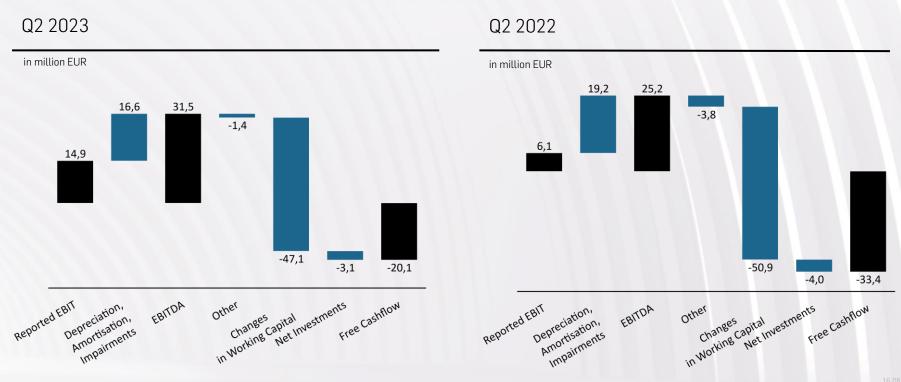






## FREE CASHI FLOW

## SELECTIVELY HIGHER INVENTORY IS MAINTAINED



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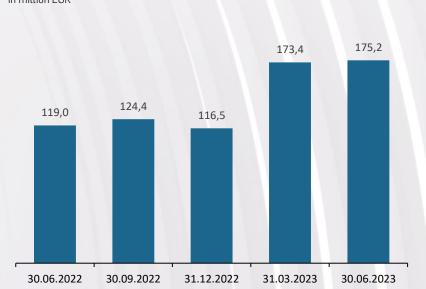
#### **Investments**

in million EUR



### Net Working Capital

in million EUR



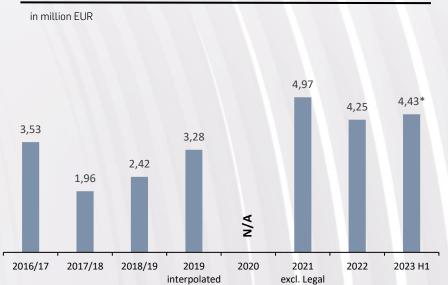
\*Additions contract costs (re-classification since 31.12.2021)

## FACC

# BALANCE SHEET KEY FIGURES DEVELOPMENT OF CAPITAL FIGURES



#### Leverage Development



\* Value is based on an extrapolation of EBITDA to twelve months



## MARKET OUTLOOK





#### Increase in aircraft build rates

A32F: 35% increase in build rates from current to 2026 FY

• A350: 60% increase in build rates from the present to the end of 2027

■ B787: 150% increase in build rates from the present to the end of 2027



#### A220 new orders & growing volumes

50% increase in build rates by Q4/2024 or doubled build rates by Q4/2026



#### Demand for new business jets remains at an elevated level

■ 17% FACC sales volume and consolidation as No. 1 cabin supplier in the mid-size BJ segment



#### Start of C919 series production

- First aircraft in series production with Chinese airlines
- Series production and ramp-up for structural & interior components underway at FACC

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## KEY PRIORITIES 2023 & OUTLOOK

FACE

- Sales growth ca. 12-16 % through higher customer demand and ramp-up of new projects
- Increase in earnings power
- Focus on inventory management and cash flow
- Expansion of the workforce to secure growth beyond 2023
- Strengthening FACC's market position by winning new orders in its core business



## **AEROSTRUCTURES**

# AIRBUS A320 FAMILY CONTINUE TO BE THE MAIN PROJECT IN TERMS OF REVENUE

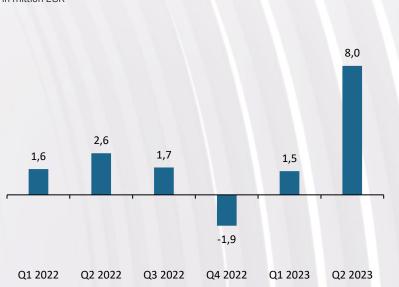
### Revenues development

in million EUR



#### Reported EBIT development

in million EUR



# ENGINES & NACELLES SUSTAINABLE RATE INCREASE OF ALL PROGRAMS

## FACE

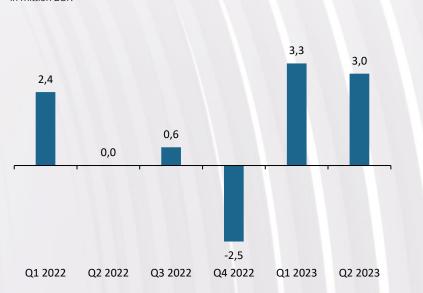
### Revenues development

in million EUR



#### Reported EBIT development

in million EUR



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## CABINI INITERIORS

## FACC

## STRONG GROWTH COMPARED TO THE SAME PERIOD LAST YEAR

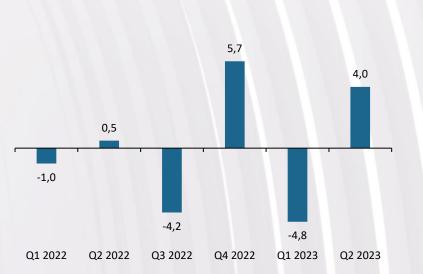
#### Revenues development

in million EUR



### Reported EBIT development

in million EUR





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