

A stylized image of a planet's horizon with a bright sun or star rising behind it, creating a lens flare effect. The planet is dark blue/black, and the sun is a bright white point of light with radiating lines.

BEYOND HORIZONS

Q3 2023

NOVEMBER 8TH, 2023

Q3 2023 KEY TOPICS

HIGHLIGHTS Q3

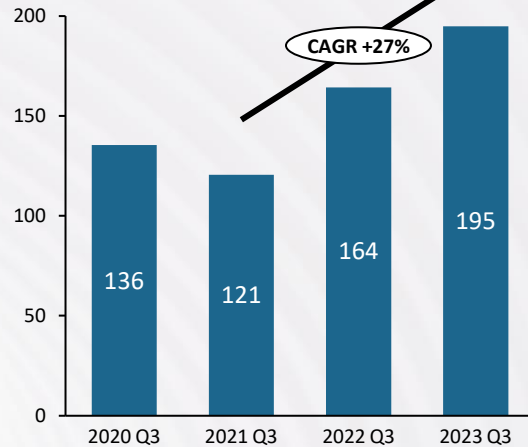
- **22.5 percent revenue growth** compared to the previous year; **operating performance impacted** by seasonal effects but in line with expectations
- **Rate increases** confirmed across the industry, but in a **difficult environment**
- **Challenging supply chain performance** requires extra efforts to fulfill customer obligations
- **Recruitment (3,294 FTEs) progressing**
- **Significant airplane deals**, most recently in widebody aircraft segment, benefiting FACC's firm order-backlog
- **FACC Croatia extension** groundbreaking executed and production readiness in Q2/2024
- **Multi-year MRO contract** signed with Pratt & Whitney Canada Corp. for the overhaul of engine composites

DEVELOPMENT OF THE DIVISIONS

ALL BUSINESS SEGMENTS GROW IN LINE WITH THE MARKET [Q3 YTD]

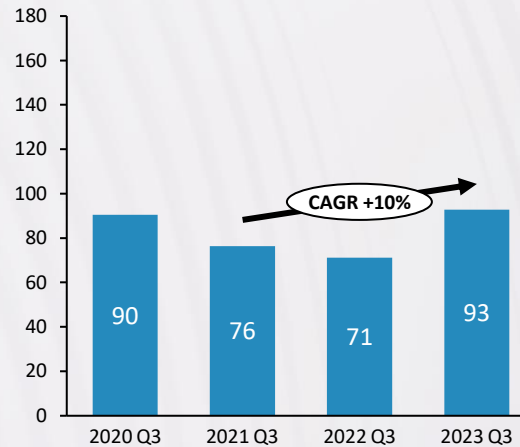
AEROSTRUCTURES

[Revenue in million EUR]



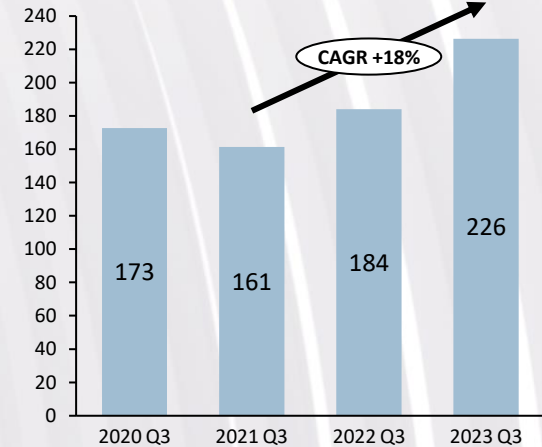
ENGINES & NACELLES

[Revenue in million EUR]



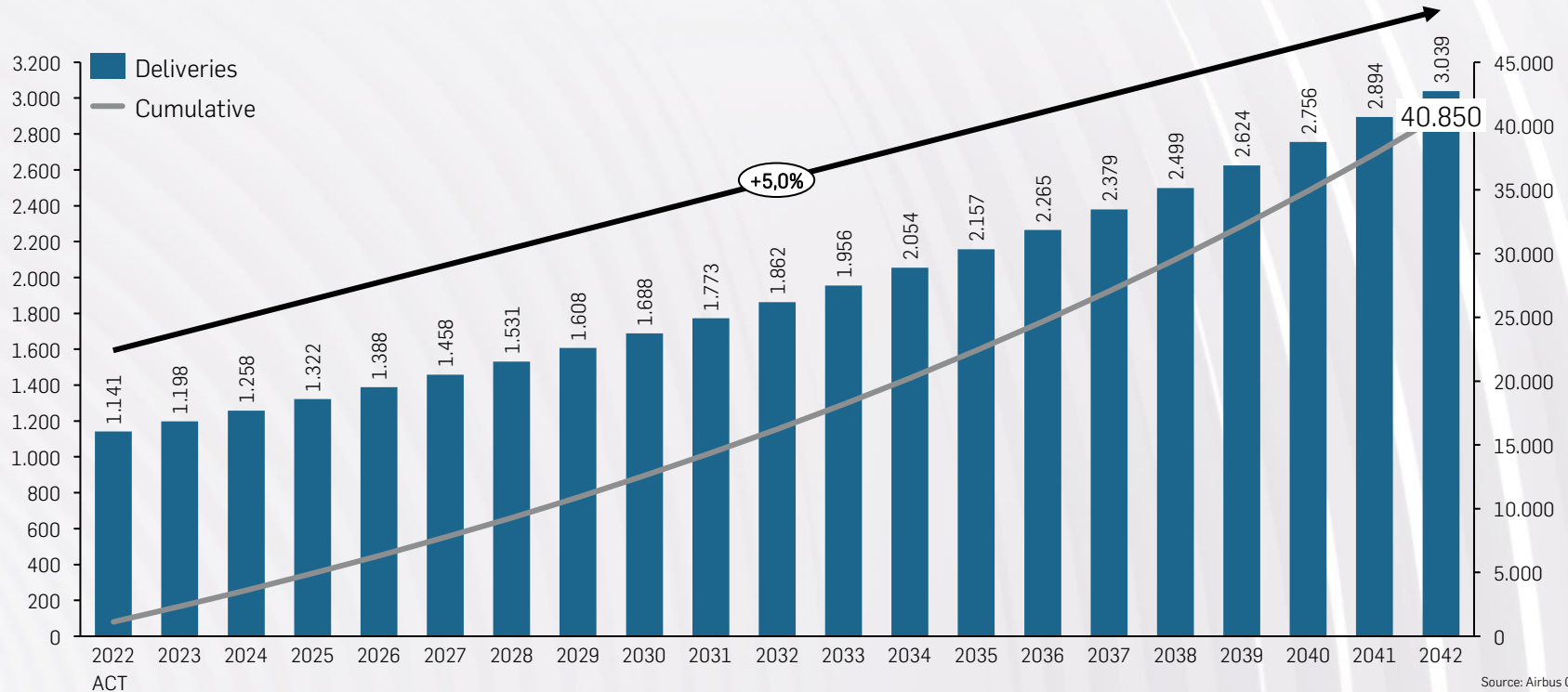
INTERIORS

[Revenue in million EUR]



DEMAND FOR AIRCRAFT

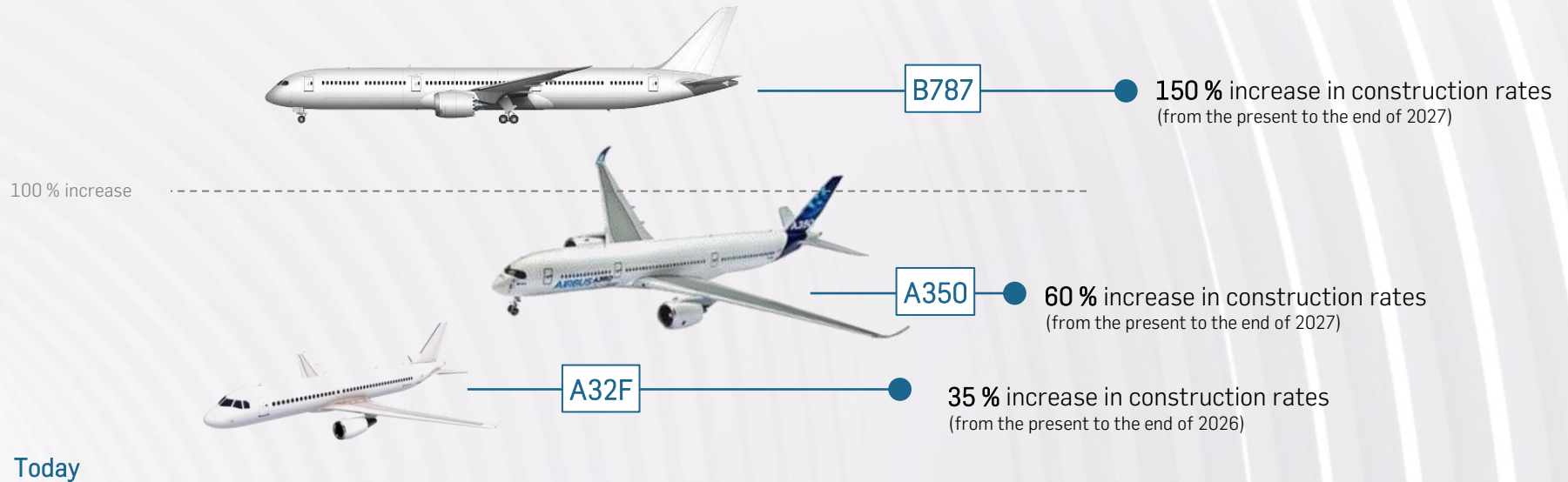
40.850 DELIVERIES BY 2042 – CAGR 2022-2042: +5,02%



Source: Airbus GMF
 Passenger aircraft with more than 100 seats and
 cargo aircraft with a payload of more than 10 tons.

MARKET OUTLOOK

INCREASE IN AIRCRAFT CONSTRUCTION RATES



Today

FACC CROATIAN PLANT EXTENSION

20 MILLION FACILITY EXTENSION LAUNCHED



- Plant for manufacturing high-tech components mainly for **cabin interiors**
- **Site expansion** by approx. **12,500 m²**
- A new **PV system** in pipeline covering an area of 2,000 m² will provide around two thirds of the annual energy consumption
- By 2026, the site in Croatia will grow to **600 employees**

PRATT & WHITNEY CANADA CORP.

MULTI YEAR MRO CONTACT FOR ENGINE DUCT OVERHAUL SIGNED



- FACC is the **only company in Austria** to be certified according to the world's highest quality standard for maintenance companies (EN9110)
- Important milestone: evolving into a full component service provider in addition to the production of engine components
- repairing and overhauling the **Fan Cases for the PW800 Turbofan Engines**

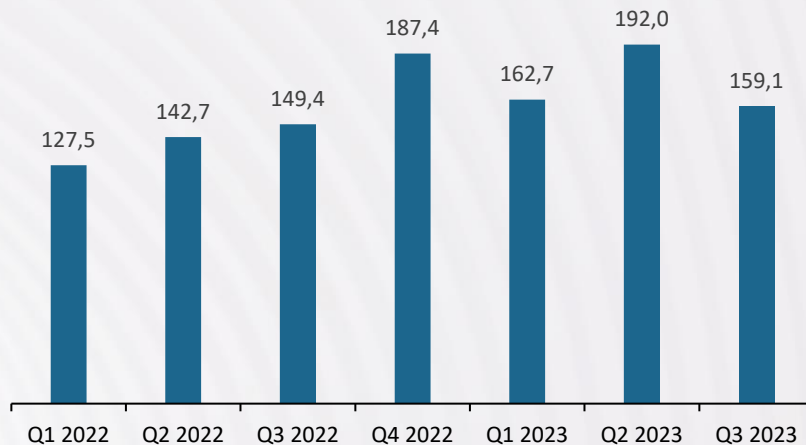
FINANCIALS

REVENUES AND EBIT

Are in line with management expectations

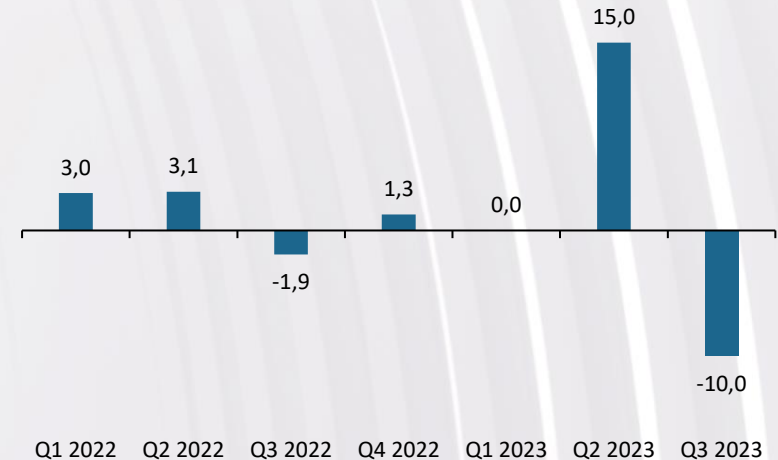
Revenues development

in million EUR



Reported EBIT development

in million EUR

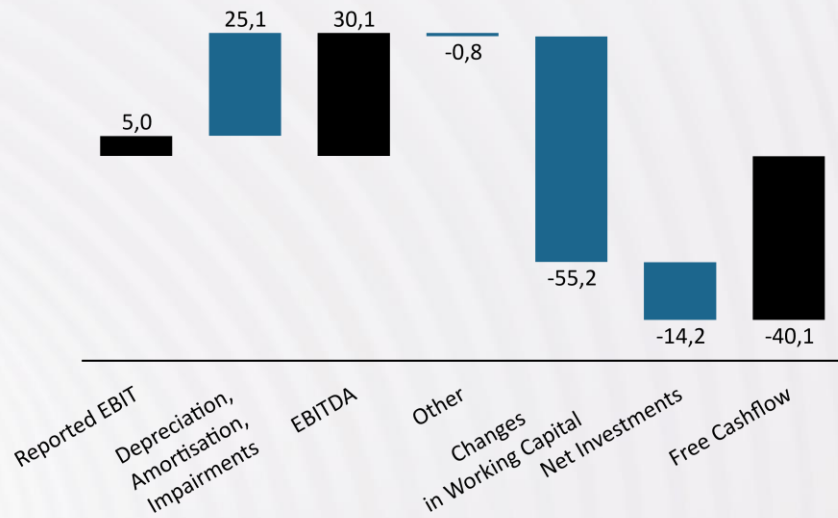


FREE CASH FLOW

Investment increase due to plant expansion in Croatia

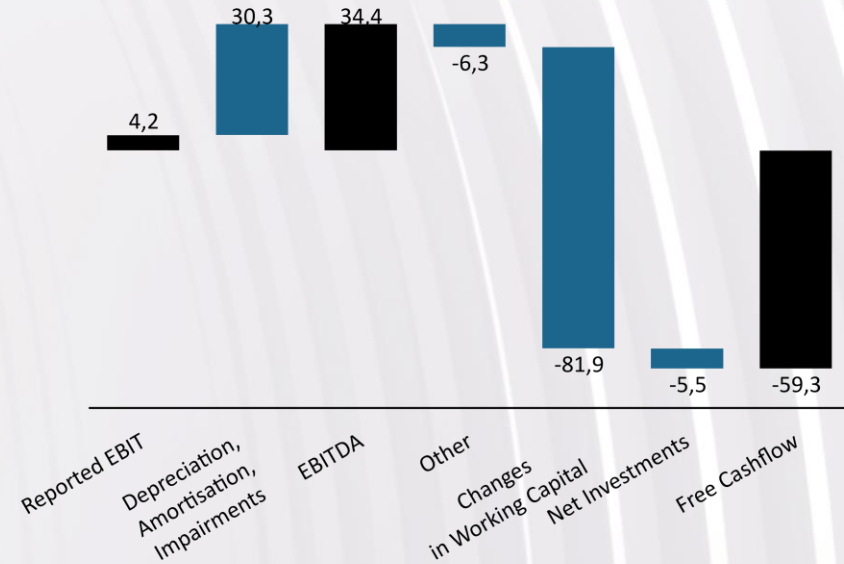
Q3 2023

in million EUR



Q3 2022

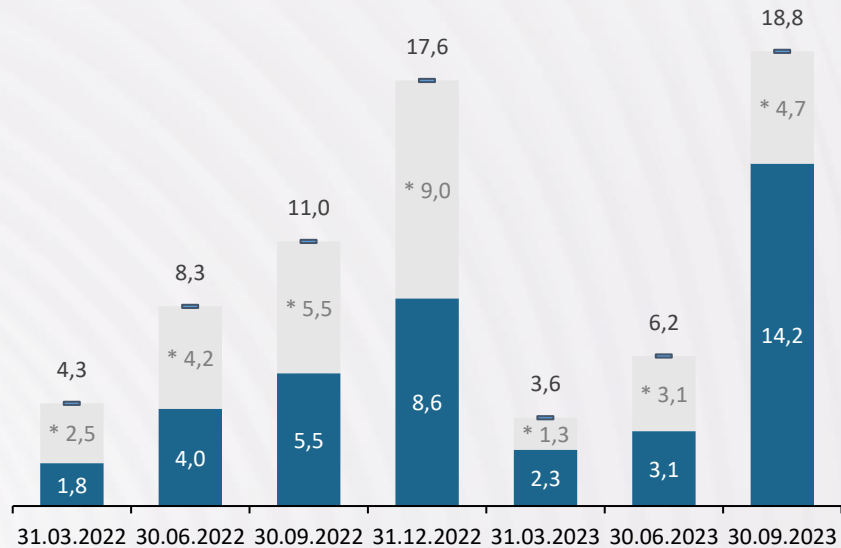
in million EUR



CASH FLOW

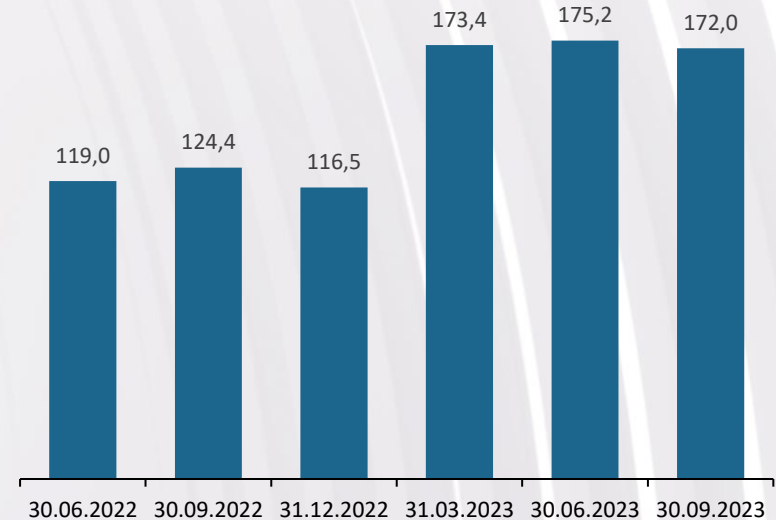
Investments

in million EUR



Net Working Capital

in million EUR



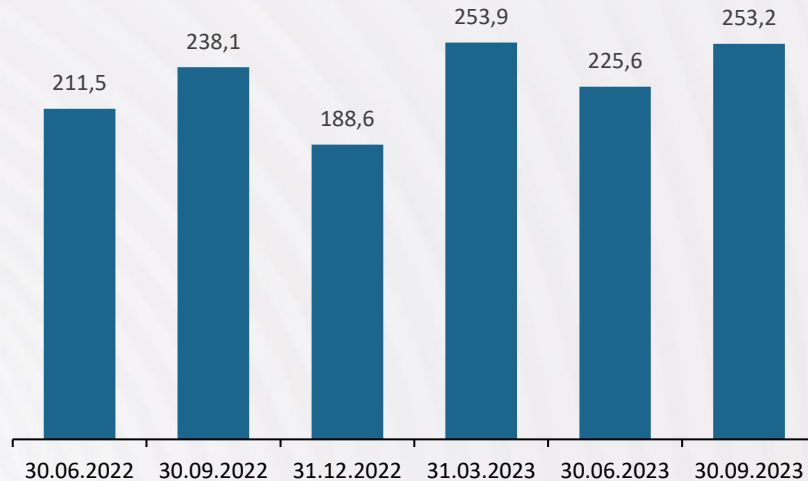
*Additions contract costs (re-classification since 31.12.2021)

BALANCE SHEET KEY FIGURES

Development of capital figures

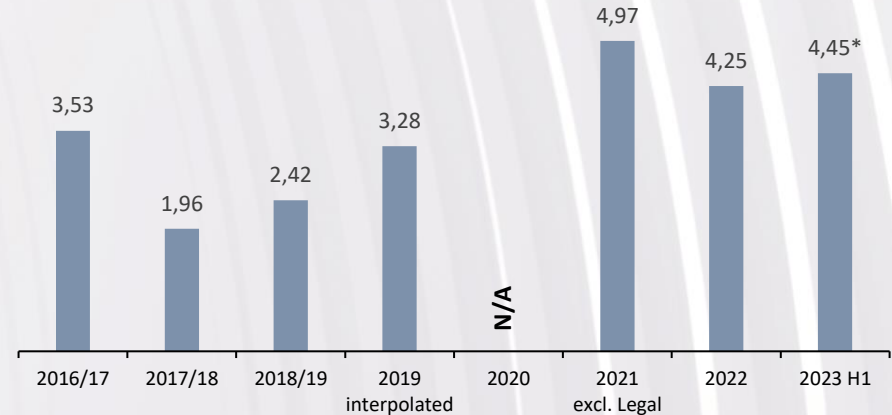
Net Debt

in million EUR



Leverage Development

ratio



* Value is based on an extrapolation of EBITDA to twelve months

OUTLOOK

STRENGTH THROUGH DIVERSITY



KEY PRIORITIES 2023

Outlook

- **Sales growth ca. 12-16 %** through higher customer demand and ramp-up of new projects
- **Focus on Industry Ramp up**, stabilize supply chain and start benefiting from increasing learning curve from trained staff
- **Increase Efficiency of new projects**
- **Focus on Cash Flow & Profitability** increase by
 - **Optimizing working capital** and thus reduction of Net Debt
 - **Conclude Inflation Cost** negotiations with partners
- Benefit from positive industry development and **strengthening FACC's market position** by winning new orders in its core business

BACKUP

DIVISION RESULTS



AEROSTRUCTURES

Airbus A320 family continue to be the main project in terms of revenue

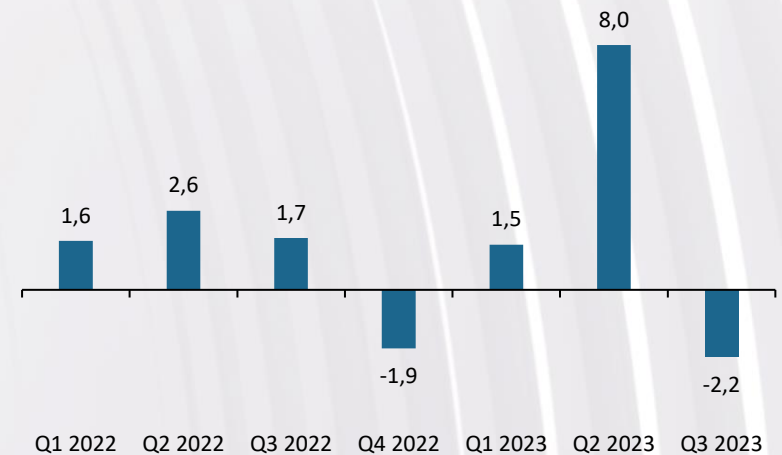
Revenues development

in million EUR



Reported EBIT development

in million EUR

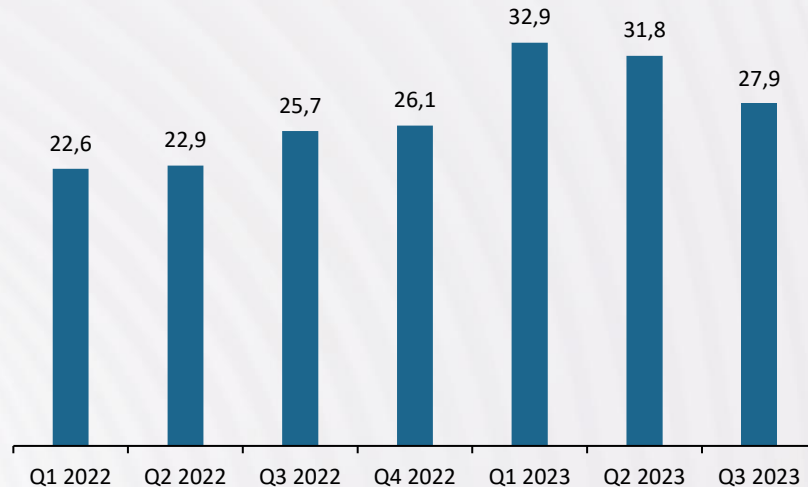


ENGINES & NACELLES

Sustainable rate increase of all programs

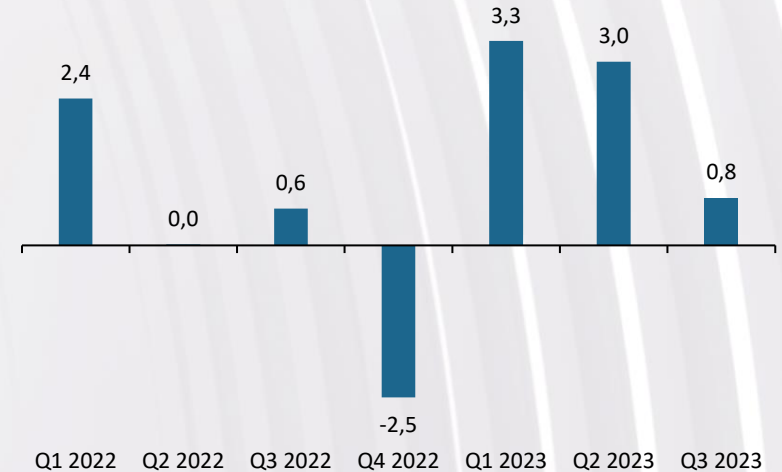
Revenues development

in million EUR



Reported EBIT development

in million EUR

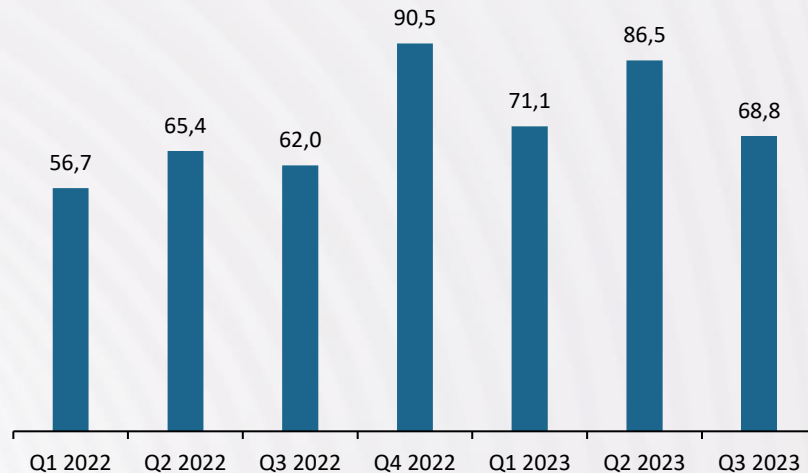


CABIN INTERIORS

Seasonally weak summer months resulted in a weak third quarter

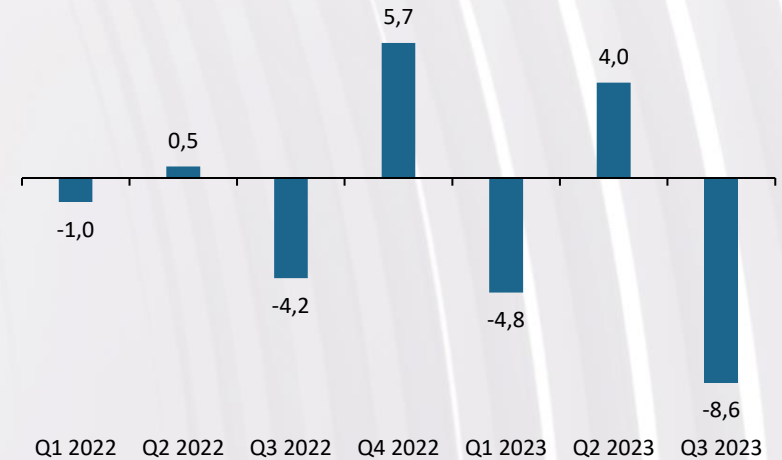
Revenues development

in million EUR



Reported EBIT development

in million EUR



THANK YOU!



DISCLAIMER

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